

LOADS LIMITED

Manufacturers of Exhaust Systems, Radiators & Sheet Metal Components

HALF YEARLY REPORT December 31, 2016



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Board of Directors

- Sued Shahid Ali Mr. Saulat Said Mr. Munir K. Bana Mr. Najam I. Chaudhri Mr. M. Ziauddin Sued Sheharuar Ali Mr. Amir Zia Mr. Shamim A. Siddigui - Executive Director
- Chairman
 - Vice Chairman
 - Chief Executive
 - Independent Director
 - Executive Director
 - Non-Executive Director
 - Non-Executive Director

Audit Committee

| Mr. Najam I. Chaudhri | – Chairman |
|-----------------------|------------|
| Mr. Saulat Said | – Member |
| Syed Sheharyar Ali | – Member |
| Mr. Amir Zia | – Member |

Human Resources & Remuneration Committee

| Syed Sheharyar Ali | – Chairman |
|------------------------|------------|
| Mr. M. Ziauddin | – Member |
| Mr. Amir Zia | – Member |
| Mr. Shamim A. Siddiqui | – Member |

Chief Financial Officer

Mr. Shamim A. Siddiqui

Companu Secretaru

Mr. Jamshed E. Mehta

Head Of Internal Audit

Mr. Khawaja Akber

Auditors

KPMG Taseer Hadi & Co., Chartered Accountants

Legal Advisors

Altaf K. Allana & Co. Advocates

Corporate Advisors

Cornelius, Lane & Mufti Advocates & Solicitors

Bankers

Al Baraka Bank (Pakistan) Limited Bank Al Habib Limited Habib Bank Limited JS Bank Limited MCB Bank Limited Meezan Bank Limited Soneri Bank Limited United Bank Limited

Shares Registrar

Central Depository Company of Pakistan Limited CDC House, 99-B, Block-B, S.M.C.H.S Main Shahra-e-Faisal, Karachi.

Tel: Customer Support Services (Toll Free) 080023275 Fax: (92-21) 34326053 E-mail: info@cdcpak.com

Registered Office

Plot No. 23. Sector 19 Korangi Industrial Area, Karachi

Website

www.loads-group.pk



LOADS LIMITED DIRECTORS' REPORT TO THE SHAREHOLDERS

The Directors are pleased to present their report together with the consolidated audited accounts of the Loads Limited and its subsidiaries for the half year ended December 31, 2016.

FINANCIAL HIGHLIGHTS (Consolidated)

| | Rs in millions | | | |
|------------------------------|---|-------|--|--|
| | Half year Half year December 31, 2016 December 31, 201 | | | |
| Sales | 2,118 | 2,003 | | |
| Operating Profit | 193 | 170 | | |
| Profit before Taxation (PBT) | 170 | 122 | | |
| Profit after Taxation (PAT) | 129 | 91 | | |
| Earnings per share (EPS) | 1.23 | 1.10 | | |

BUSINESS REVIEW

Your group recorded sales of over Rs.2 billion in the half year, registering an increase of 5.7% over the previous period, mainly on account of launch of new models of Honda Civic and increase in sales of Heavy Vehicles & Tractors (partly offset by the completion of Suzuki taxi scheme).

PBT, PAT & EPS registered a healthy growth of 39%, 41% & 12% respectively, on account of accelerated sales, "mark to market" impact of notional gain on investments held for trading and lower financial charges (on account of healthy response to Initial Public Offer of September 2016).

AUTOMOTIVE INDUSTRY

(a) Passenger Cars / Light Commercial Vehicles (LCVs)

Overall car & LCV sales for the half year ended December 31, 2016 decreased from 111,720 units to 97,533 units (-13%) due to completion of Suzuki's one-time Punjab taxi scheme in February 2016.

(b) Heavy Commercial Vehicles

Heavy vehicles volumes increased from previous half year's 2,645 units to 3,881 units, registering an overall increase of 47%. Trucks and buses sales increased by 51% and 28% respectively.

(c) Tractors

The tractor industry's sales increased by 69% over previous period, registering healthy sales of 20,933 units (2015: 12,375 units). The sales of our customer, Millat Tractors, increased by 65%.



SALES PERFORMANCE

The overall sales of the group for the half year increased by 5.7%, over previous period. A product-wise analysis is given below:

| | Rs in millions | | | | |
|------------------------|---------------------|-------------------|-------|--|--|
| Products | Sales | | | | |
| Froducts | Half year Half year | | | | |
| | December 31, 2016 | December 31, 2015 | % | | |
| Exhaust Systems | 1,504 | 1,348 | 11.5 | | |
| Radiators | 302 | 371 | -18.6 | | |
| Sheet Metal Components | 312 | 284 | 9.8 | | |
| Total | 2,118 | 2,003 | | | |

Comments on performance of various product groups are given below:

(a) Exhaust Systems

Sales have shown notable growth of 11.5% mainly due to launch of new models of Honda Civic and growth in heavy vehicles.

(b) Radiators

This business decreased by 18.6% as compared to previous half year, mainly due to discontinuation of Suzuki taxi scheme in February 2016.

(c) Sheet Metal Components

This group has registered a growth of 9.8%, as compared to previous half year, mainly due to new components localized by Honda.

PROSPECTS

The China Pakistan Economic Corridor (CPEC) will serve as a driver for increased economic activity and greatly benefit the industrial sector, including the auto industry.

The new Automotive Development Policy has attracted new entrants, like Renault, Hyundai & KIA, who have joined hands with local partners to set up assembly plants in the country.

The auto industry is therefore looking forward to a healthy growth in the years ahead.

APPOINTMENT OF DIRECTOR

Mr. Jalees A. Siddiqui resigned as Director on November 17, 2016 and this casual vacancy was filled by appointment of Mr. Najam I. Chaudhri as Director. The Board of Directors appreciated the contributions of the outgoing director and welcomed Mr. Najam I. Chaudhri on the Board.

ACKNOWLEDGEMENTS

The Board wishes to thank all the employees and our customers for their continued support.

By order of the Board

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MUNIR K. BANA Chief Executive

Karachi: February 24, 2017

HALF YEAR REPORT 2016/17 04



Condensed Interim Consolidated Balance Sheet

As at 31st December 2016

| | | 31 December | 30 June |
|--|------|----------------------------|-----------------------------|
| | Note | 2016 | 2016 |
| ASSETS | | (Un-audited) | (Audited) |
| | | (Rup | ees) |
| Non-current assets | | 677 450 000 | COO 701 000 |
| Property, plant and equipment | | 673,458,926 | 622,781,000 |
| Intangible assets | | 601,288 | 747,994 |
| Long term investments | | 389,125,966 | 377,916,410 |
| Employee benefits - gratuity | | 4,067,696 | 4,849,146 |
| | | 1,067,253,876 | 1,006,294,550 |
| Current assets | | | |
| Stores and spares | | 53,911,124 | 69,537,821 |
| Stock-in-trade | | 1,216,670,490 | 1,107,064,322 |
| Trade debts - net | | 367,386,861 | 213,888,667 |
| Loans and advances | | 132,052,701 | 150,754,051 |
| Deposits, prepayments and other receivables | | 225,238,759 | 179,805,015 |
| Interest / mark-up accrued | | 4,657,397 | - |
| Taxation - net | | 155,972,575 | 150,106,918 |
| Short term investments | | 117,960,507 | 87,257,785 |
| Cash and bank balances | | 618,546,879 | 18,698,352 |
| | | 2,892,397,293 | 1,977,112,931 |
| Total assets | | 7 050 651 160 | 2 0 0 7 4 0 7 4 9 1 |
| 1 Otal assets | | 3,959,651,169 | 2,983,407,481 |
| EQUITY AND LIABILITIES | | | |
| | | | |
| Share capital and reserves | | | |
| Authorised capital | | | |
| 200,000,000 (30 June 2016: 150,000,000) ordinary shares of Rs. 10 each | | 2,000,000,000 | 1,500,000,000 |
| Issued, subscribed and paid up capital | | 1,375,000,000 | 750,000,000 |
| Share premium | | 1,095,352,578 | |
| Unrealised gain on re-measurement of available-for-sale investments | | 50,111,152 | 23,805,855 |
| Unappropriated profit | | 723,243,807 | 844,556,592 |
| | | 3,243,707,537 | 1,618,362,447 |
| | | -, -, - , | |
| LIABILITIES | | | |
| | | | |
| Non-current liabilities | | | |
| Liabilities against assets subject to finance lease | | 19,137,343 | 18,745,411 |
| Deferred tax liabilities | | 75,716,402 | 75,716,402 |
| | | 94,853,745 | 94,461,813 |
| Current liabilities | | | |
| | | 40.005.005 | 10 100 700 |
| Current maturity of liabilities against assets subject to finance lease Short term borrowings | | 12,285,825 275,510,417 | 16,100,360 1,082,794,488 |
| Trade and other payables | | | |
| Unclaimed dividend | | 200,429,662 125,000,000 | 153,314,591 |
| Accrued mark-up on short term borrowings | | 7,863,983 | 18,373,782 |
| Accided mark-up on short term borrowings | | 621,089,887 | 1,270,583,221 |
| | | 021,003,007 | 1,270,303,221 |
| Total equity and liabilities | | 3,959,651,169 | 2,983,407,481 |
| | | | |
| CONTINGENCIES AND COMMITMENTS | 4 | | |
| | | | |

The annexed notes 1 to 7 form an integral part of this condensed interim Consolidated financial information.

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Chief Executive

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Director



Condensed Interim Consolidated Profit & Loss Account (Un-audited) For the six months period ended 31st December 2016

| | | For the six months period ended | | For the three months period ended | |
|--|------|---------------------------------|-----------------|-----------------------------------|---------------------------|
| | - | 31 December | 31 December | 31 December | 31 December |
| | Note | 2016 | 2015 | 2016 | 2015 |
| | | | (Rup | ees) | |
| Turnover | | 2,118,581,691 | 2,003,211,384 | 1,077,294,254 | 1,014,513,730 |
| Cost of sales | 5 | (1,867,978,254) | (1,722,512,759) | (952,974,733) | (854,645,148) |
| Gross profit | - | 250,603,437 | 280,698,625 | 124,319,521 | 159,868,582 |
| Administrative and selling expenses | | (78,346,618) | (68,921,101) | (41,175,319) | (34,374,277) |
| | _ | 172,256,819 | 211,777,524 | 83,144,202 | 125,494,305 |
| Other expenses | Г | (10,978,385) | (54,988,523) | (5,374,487) | (49,392,103) |
| Other income | | 31,433,018 | 12,843,077 | (5,374,487) | (49,392,103) 5,717,059 |
| | L | 20,454,633 | (42,145,446) | 12,996,917 | (43,675,044) |
| Operating profit | - | 192,711,452 | 169,632,078 | 96,141,119 | 81,819,261 |
| Finance cost | | (34,221,411) | (54,060,301) | (10,324,127) | (27,454,651) |
| Share of profit in associates - net | | 11,247,826 | 6,563,013 | 5,614,913 | 1,915,687 |
| Profit before taxation | - | 169,737,867 | 122,134,790 | 91,431,905 | 56,280,297 |
| Taxation | | (41,050,652) | (31,198,819) | (25,804,725) | (13,913,213) |
| Profit after taxation | - | 128,687,215 | 90,935,971 | 65,627,180 | 42,367,084 |
| | | | (Restated) | | (Restated) |
| Earnings per share - basic and diluted | | 1.23 | 1.10 | 0.75 | 0.48 |
| | | | | | |

The annexed notes 1 to 7 form an integral part of this condensed interim Consolidated financial information.

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Chief Executive

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Director



Loads Limited Condensed Interim Consolidated Statement of Comprehensive Income (Un-audited) For the six months period ended 31st December 2016

| | For the six mont | hs period ended | For the three mon | ths period ended |
|---|------------------|-----------------|-------------------|------------------|
| | 31 December | 31 December | 31 December | 31 December |
| | 2016 | 2015 | 2016 | 2015 |
| | | (Rup | ees) | |
| Profit after taxation | 128,687,215 | 90,935,971 | 65,627,180 | 42,367,084 |
| Other comprehensive income: | | | | |
| Items that are or may be reclassified subsequently to profit and loss | | | | |
| Unrealised gain on re-measurement of available-for-sale investments | 26,305,297 | 11,339,664 | 2,167,373 | 8,753,436 |
| Items that will not be reclassified to profit and loss | | | | |
| Loss on re-measurement of defined benefit liability | - | (2,270,065) | - | (2,270,065) |
| Related tax | - | 703,720 | - | 703,720 |
| | - | (1,566,345) | - | (1,566,345) |
| Total comprehensive income for the period | 154,992,512 | 100,709,290 | 67,794,553 | 49,554,175 |

The annexed notes 1 to 7 form an integral part of this condensed interim Consolidated financial information.

Dani Ban

Chief Executive

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Director



Condensed Interim Consolidated Cash Flow Statement (Un-audited)

For the six months period ended 31st December 2016

| | 31 December 2016 | 31 December 2015 |
|--|----------------------------|-----------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | (Rupe | |
| Profit before taxation | 169,737,867 | 122,134,790 |
| Adjustments for | | |
| Depreciation | 45,901,089 | 26,539,390 |
| Amortisation | 146,706 | - |
| Mark-up expense | 31,634,180 | 41,800,711 |
| Finance lease charges | 989,472 | 1,078,595 |
| Mark-up income | (17,661,789) | () |
| Dividend income Gain on disposal of item of property, plant and equipment | (29,556) (348,821) | (32,036) |
| Provision for gratuity | (348,821) 781,450 | 621.602 |
| Share of profit in associates - net | (11,247,826) | (6,563,013) |
| Unrealized (gain) / loss on re-measurement of investment classified as | (, ,, | |
| 'at fair value through profit or loss' - at initial recognition | (12,066,213) | 43,477,545 |
| | 207,836,559 | 229,057,584 |
| Working capital changes | | |
| (Increase) / decrease in current assets | | |
| Stores and spares | 15,626,697 | (12,078,383) |
| Stock-in-trade | (109,606,168) | (245,756,786) |
| Trade debts - net | (153,498,194) | 16,577,237 |
| Loans and advances Deposits, prepayments and other receivables | 18,701,350 (45,433,744) | (44,946,808 389,690 |
| Deposits, prepagments and other receivables | (274,210,059) | (285,815,050) |
| Increase / (decrease) in current liabilities | | |
| Trade and other payables | 47,115,071 | 66,224,281 |
| | . <u></u> | |
| Cash used in operations | (19,258,429) | 9,466,815 |
| Mark-up paid | (42,143,979) | (39,596,287) (1,210,000) |
| Gratuity paid Tax paid | - (46,916,309) | (61,518,416) |
| Net cash used in operating activities | (108,318,717) | (92,857,888) |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Capital expenditure | (91,373,174) | (65,712,196) |
| Mark-up received | 13,004,392 | - |
| Dividend received | 29,556 | 32,036 |
| Dividend Rec from Associate | 7,620,680 | 7,492,475 |
| Proceeds from disposal of item of property, plant and equipment | 396,900 | - |
| Redemption of investments - net Net cash used in investing activities | 86,378 (70,235,268) | (1,387,411) (59,575,096) |
| Net cash used in investing activities | (70,233,200) | (39,373,090) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Lease rentals paid | (9,665,995) | (6,332,064) |
| Preliminary expenses | (104,647,422) | - |
| Proceeds from issue of ordinary shares | 1,700,000,000 | - |
| Net cash generated from financing activities | 1,585,686,583 | (6,332,064) |
| Net increase / (decrease) in cash and cash equivalents during the period | 1,407,132,598 | (158,765,048) |
| Cash and cash equivalents at beginning of the period | (1,064,096,136) | (915,520,385) |
| Cash and cash equivalents at end of the period | 343,036,462 | (1,074,285,433) |

The annexed notes 1 to 7 form an integral part of this condensed interim Consolidated financial information.

Vini Ban

Chief Executive

Director

Condensed Interim Consolidated Statement of of Changes in Equity (Un-audited)

For the six months period ended 31st December 2016

| Balance as at 1 July 2015 | | | | (nup | ees) | |
|---|-----|---------------|---------------|--------------------------|---------------------------|---------------------------|
| | | 750,000,000 | - | 23,047,509 | 562,452,030 | 1,335,499,539 |
| Total comprehensive income for the six months period ended 31 December 2015 | | | | | | |
| Profit after taxation | 1 | - | - | - | 90,935,971 | 90,935,971 |
| Other comprehensive income | | - | | 11,339,664 11,339,664 | (1,566,345) 89,369,626 | 9,773,319 100,709,290 |
| Transactions with owners of the Company | | | | 11,555,004 | 03,303,020 | 100,703,230 |
| | | | | | | |
| Contributions and distributions | | - | - | - | - | - |
| Balance as at 31 December 2015 | | 750,000,000 | - | 34,387,173 | 651,821,656 | 1,436,208,829 |
| Balance as at 1 July 2016 | | 750,000,000 | - | 23,805,855 | 844,556,592 | 1,618,362,447 |
| Total comprehensive income for the period ended 31 December 2016 | | | | | | |
| Profit after taxation | | - | - | - | 128,687,215 | 128,687,215 |
| Other comprehensive income | | - | - | 26,305,297 26,305,297 | - 128,687,215 | 26,305,297 154,992,512 |
| Transactions with owners of the Company | | | | | | |
| Contributions and distributions | | | | | | |
| | | | | | · | |
| Issue of 50,000,000 ordinary shares at the rate of Rs. 34 per share | 7.1 | 500,000,000 | 1,200,000,000 | - | - | 1,700,000,000 |
| Final cash dividend at the rate of 10% (i.e. Re. 1 per share) for the year ended 30 June 2016 | 7.2 | - | - | - | (125,000,000) | (125,000,000) |
| Issue of bonus shares at the rate of 10% (i.e. 10 shares for every 100 shares held) | 7.3 | 125,000,000 | - | - | (125,000,000) | |
| | | 625,000,000 | 1,200,000,000 | - | (250,000,000) | 1,575,000,000 |
| Preliminary expenses written off during the period | | - | (104,647,422) | - | - | (104,647,422) |
| Balance as at 31 December 2016 | | 1,375,000,000 | 1,095,352,578 | 50,111,152 | 723,243,807 | 3,243,707,537 |

The annexed notes 1 to 7 form an integral part of this condensed interim Consolidated financial information.

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Chief Executive

~ Director



Loads Limited Notes to the Condensed Interim Consolidated Financial Information (Un-audited)

For the six months period ended 31st December 2016

1. STATUS AND NATURE OF BUSINESS

- 1.1 The Group consists of Loads Limited (the Parent Company), Specialized Autoparts Industries (Private) Limited (SAIL), Multiple Autoparts Industries (Private) Limited (MAIL) and Specialized Motorcycles (Private) Limited (SMPL).
- 1.2 Loads Limited ("the Parent Company") was incorporated in Pakistan on 1 January 1979 as a private limited company under the Companies Act, 1913 (now Companies Ordinance, 1984). With effect from 19 December 1993, the status of the Parent Company was converted from private limited company to unlisted public limited company. The registered office of the Parent Company is situated at Plot No. 23, Sector 19, Korangi Industrial Area, Karachi. The principal activity of the Parent Company is to manufacture and sell radiators, exhaust systems and other components for automotive industry.
- 1.3 SAIL, MAIL and SMPL are wholly owned subsidiaries of Loads Limited and were incorporated on 2 June 2004, 14 May 2004 and 28 September 2004 respectively. SAIL and MAIL are principally engaged in providing toll manufacturing services to the Parent Company and SMPL has ceased its operations on 1 July 2015. Subsequent to the period end, the Company established another wholly owned subsidiary, namely Hi-Tech Autoparts (Private) Limited.
- 1.4 The operations of the subsidiary company, SMPL have ceased from 1 July 2015. Accordingly, the financial statements of SMPL were not prepared on going concern basis. Therefore, all assets and liabilities of SMPL have been classified as current and assets are measured at lower of their carrying amounts and fair value less cost to sell.

2. BASIS OF PREPARATION

2.1 Statement of compliance

This condensed interim Consolidated financial information of the Company for the six months period ended 31 December 2016 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under Companies Ordinance 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

This condensed interim Consolidated financial information does not include information required for full annual financial statements and therefore should be read in conjunction with the audited Consolidated financial statements for the year ended 30 June 2016.

2.2 Basis of measurement

This condensed interim Consolidated financial information has been prepared on the historical cost convention, except for investments classified as "investment at fair value through profit or loss" and "available for sale" which are stated at fair value and provision for staff gratuity which is stated at present value.

2.3 Functional and presentation currency

The condensed interim Consolidated financial information is presented in Pak Rupee which is also the functional currency of the Company and rounded off to the nearest rupee.

2.4 Accounting Estimates, Judgments and Financial Risk Management

The preparation of the condensed interim financial information in conformity with approved accounting standards as applicable in Pakistan requires management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets, liabilities, income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.

In preparing the condensed interim Consolidated financial information, the significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied to the Consolidated financial statements as at and for the year ended 30 June 2016. The Company's financial risk management objectives and policies are consistent with those disclosed in the Consolidated financial statements as at and for the year ended 30 June 2016.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of this condensed interim Consolidated financial information are same as those applied in preparation of the Consolidated financial statements of the Company for the year ended 30 June 2016.



4. CONTINGENCIES AND COMMITMENTS

4.1 Contingencies

There is no change in the status of contingencies as disclosed under note 15 of the annual Consolidated financial statements of the Company for the year ended 30 June 2016.

4.2 Commitments

5.

Commitments in respect of letters of credit amounted to Rs. 294.592 million (30 June 2016: Rs. 332.038 million).

| 5. | COST OF SALES | For the six mont | hs period ended | For the three mon | ths period ended |
|----|---|------------------|-----------------|-------------------|------------------|
| | | 31 December | 31 December | 31 December | 31 December |
| | | 2016 | 2015 | 2016 | 2015 |
| | | | (Rup | ees) | |
| | Raw materials and components consumed | 1,539,258,642 | 1,545,682,441 | 796,135,272 | 854,444,138 |
| | Ancillary materials consumed | 42,950,321 | 45,701,567 | 21,811,985 | 26,078,061 |
| | Salaries, wages and other employee benefits | 187,710,267 | 146,886,593 | 95,815,007 | 62,732,818 |
| | Subcontracting costs | 25,951,874 | 29,471,707 | 131,483,846 | 118,724,779 |
| | Depreciation | 39,659,922 | 23,235,665 | 20,477,714 | 10,599,693 |
| | Gas, power and water | 26,387,195 | 25,809,542 | 15,304,979 | 11,765,551 |
| | Others | 40,785,945 | 29,303,671 | 28,378,770 | 18,068,305 |
| | Transferred to capital work-in-progress | (8,134,597) | (12,573,801) | (2,622,882) | (6,286,900) |
| | Manufacturing cost | 1,894,569,569 | 1,833,517,385 | 1,106,784,691 | 1,096,126,445 |
| | Opening stock of work-in-process | 142,503,010 | 68,169,176 | 90,883,378 | 40,244,613 |
| | Closing stock of work-in-process | (121,181,390) | (162,254,085) | (121,181,390) | (162,254,085) |
| | | 21,321,620 | (94,084,909) | (30,298,012) | (122,009,472) |
| | Opening stock of finished goods | 66,570,963 | 90,102,753 | 107,578,426 | 89,847,284 |
| | Closing stock of finished goods | (114,483,898) | (107,022,470) | (114,483,898) | (107,022,470) |
| | | (47,912,935) | (16,919,717) | (6,905,472) | (17,175,186) |
| | | 1,867,978,254 | 1,722,512,759 | 1,069,581,207 | 956,941,787 |
| | | | | | |

6. TRANSACTIONS WITH RELATED PARTIES

Major transactions and balances with related parties, other than those disclosed elsewhere in this condensed interim consolidated financial information, are disclosed below:

| | 31 December 2016 | 30 June 2016 |
|---|---------------------|-----------------|
| Balance as at | (Rupees) | |
| Investment in Treet Corporation | | |
| Ordinary shares: 7,748,885 shares (30 June 2016: 7,620,680 shares) | 334,652,655 | 327,070,245 |
| Participation Term Certificates (PTCs): 1,831,500 PTCs (30 June 2016: 1,831,500 PTCs) | 45,879,075 | 42,124,508 |
| | | |
| | For the six mont | hs period ended |
| | 31 December | 31 December |
| | 2016 | 2015 |
| Transactions for the period | (Rupe | es) |
| Treet Corporation Limited | | |
| Dividend income | 7,620,680 | 7,492,475 |
| Interest income from PTCs | 12,454,200 | 12,032,955 |
| CENERAL | | |

7. GENERAL

7.1 No significant re-arrangements or re-classification have been made in this condensed interim consolidated financial information.

All figures, except for 30 June 2016, appearing in this condensed interim consolidated financial information are unaudited. 7.2

Karachi:

Karacin: February 24, 2017 Sami Ban **Chief Executive**

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Auditors' Report to Members on Review of Condensed Interim Financial Information

Introduction

We have reviewed the accompanying condensed interim unconsolidated balance sheet of **Loads Limited** ("the Company") as at 31 December 2016 and the related condensed interim unconsolidated profit and loss account, condensed interim unconsolidated statement of comprehensive income, condensed interim unconsolidated cash flow statement, condensed interim unconsolidated statement of changes in equity and notes to the condensed interim unconsolidated financial information for the six months period then ended (here-in-afterreferred to as "condensed interim financial information"). Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial information based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of condensed interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

Other Matters

The figures of the condensed interim profit and loss account and condensed interim statement of comprehensive income for the quarter ended 31 December 2016 have not been reviewed and we do not express a conclusion on them.

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KPMG Taseer Hadi & Co. Chartered Accountants Amyn Malik

Date: 24 February 2017

Karachi



Condensed Interim Unconsolidated Balance Sheet

As at 31st December 2016

| ASSETS | Note | 31 December 2016 (Un-audited) (Rupe | 30 June 2016 (Audited) |
|---|------|--|------------------------------|
| Non-current assets | | (| , |
| Property, plant and equipment | 4 | 511,363,263 | 473,793,798 |
| Intangible assets | | 601,288 | 747,994 |
| Long term investments | 5.1 | 634,652,655 | 627,070,245 |
| Employee benefits - gratuity | | 4,067,696 | 4,849,146 |
| | | 1,150,684,902 | 1,106,461,183 |
| Current assets | | | |
| Stores and spares | | 36,455,976 | 51,209,992 |
| Stock-in-trade | 6 | 1,216,670,490 | 1,107,064,322 |
| Trade debts - net | 7 | 367,386,861 | 213,888,667 |
| Loans and advances | | 115,846,605 | 132,963,316 |
| Deposits, prepayments and other receivables | | 221,999,487 | 173,896,638 |
| Interest / mark-up accrued | | 4,657,397 | - |
| Taxation - net | | 147,411,792 | 143,468,552 |
| Short term investments | 5.2 | 116,080,142 | 85,565,401 |
| Cash and bank balances | 15 | 597,944,213 | 6,659,967 |
| | | 2,824,452,963 | 1,914,716,855 |
| | | | |
| Total assets | | 3,975,137,865 | 3,021,178,038 |
| EQUITY AND LIABILITIES | | | |
| Share capital and reserves | | | |
| Authorised capital | | | |
| 200,000,000 (30 June 2016: 150,000,000) ordinary shares of Rs. 10 each | | 2,000,000,000 | 1,500,000,000 |
| | | | |
| Issued, subscribed and paid up capital | | 1,375,000,000 | 750,000,000 |
| Share premium | | 1,095,352,578 | - |
| Unrealised gain on re-measurement of available-for-sale investments | | 51,939,034 | 25,633,737 |
| Unappropriated profit | | <u>493,593,087</u> 3,015,884,699 | 660,191,143 1,435,824,880 |
| | | 3,013,004,099 | 1,433,824,880 |
| LIABILITIES | | | |
| Non-current liabilities | | | |
| Liabilities against assets subject to finance lease | | 19,137,343 | 18,745,411 |
| Deferred tax liabilities | 12 | 36,088,975 | 36,088,975 |
| | | 55,226,318 | 54,834,386 |
| | | | |
| Current liabilities | | | |
| Current maturity of liabilities against assets subject to finance lease | | 12,285,825 | 16,100,360 |
| Short term borrowings | 9 | 275,510,417 | 1,082,794,488 |
| Due to related parties - net | | 324,008,737 | 291,360,885 |
| Trade and other payables Unclaimed dividend | | 159,357,886 125,000,000 | 121,889,257 |
| Accrued mark-up on short term borrowings | | 7,863,983 | - 18,373,782 |
| A constant of an another term borrowings | | 904,026,848 | 1,530,518,772 |
| Total equity and liabilities | | 3,975,137,865 | 3,021,178,038 |
| CONTINGENCIES AND COMMITMENTS | 10 | | |

The annexed notes 1 to 18 form an integral part of this condensed interim unconsolidated financial information.

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Chief Executive

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Condensed Interim Unconsolidated Profit & Loss Account (Un-audited) For the six months period ended 31st December 2016

| | | For the six months period ended | | For the three months period ended | |
|--|------|---------------------------------|-----------------|-----------------------------------|---------------|
| | - | 31 December | 31 December | 31 December | 31 December |
| | Note | 2016 | 2015 | 2016 | 2015 |
| | | | (Rup | ees) | |
| _ | | | | | |
| Turnover | | 2,118,581,691 | 2,003,211,384 | 1,077,294,254 | 1,014,513,730 |
| Cost of sales | 11 | (1,929,869,564) | (1,786,772,913) | (992,297,810) | (890,176,754) |
| | | (1,525,005,504) | (1,700,772,513) | (332,237,010) | (050,170,754) |
| Gross profit | - | 188,712,127 | 216,438,471 | 84,996,444 | 124,336,976 |
| | | | | | |
| Administrative and selling expenses | _ | (69,110,901) | (59,876,047) | (36,606,873) | (31,471,138) |
| | | 119,601,226 | 156,562,424 | 48,389,571 | 92,865,838 |
| Othersumenees | г | (7.258.01C) | (50,723,062) | (7.079.999) | (46 727 706) |
| Other expenses | | (7,258,916) | | (3,038,888) | (46,723,796) |
| Other income | L | 38,854,737 | 20,102,743 | 25,958,390 | 13,084,502 |
| | _ | 31,595,821 | (30,620,319) | 22,919,502 | (33,639,294) |
| Operating profit | | 151,197,047 | 125,942,105 | 71,309,073 | 59,226,544 |
| E | | | (00.040.500) | (45,000,000) | (74 704 750) |
| Finance cost | | (45,653,005) | (60,648,500) | (15,929,009) | (31,301,758) |
| Profit before taxation | | 105,544,042 | 65,293,605 | 55,380,064 | 27,924,786 |
| | | | | | |
| Taxation | 12 | (22,142,098) | (21,418,709) | (13,360,458) | (4,416,116) |
| Due 6t - (tember et len | - | 07 404 6 44 | 47.074.000 | 42.040.022 | 27 500 670 |
| Profit after taxation | | 83,401,944 | 43,874,896 | 42,019,606 | 23,508,670 |
| | | | (Restated) | | (Restated) |
| Earnings per share - basic and diluted | 13 | 0.80 | 0.53 | 0.51 | 0.28 |
| | -~ - | 0.00 | 0.00 | 0.01 | 5.20 |

The annexed notes 1 to 18 form an integral part of this condensed interim unconsolidated financial information.

Chief Executive

Director



| | For the six mont | hs period ended | For the three months period ended | |
|---|------------------|------------------------|-----------------------------------|------------------------|
| | 31 December | 31 December | 31 December | 31 December |
| | 2016 | 2015 | 2016 | 2015 |
| | | (R | upees) | |
| Profit after taxation | 83,401,944 | 43,874,896 | 42,019,606 | 23,508,670 |
| Other comprehensive income: | | | | |
| Items that are or may be reclassified subsequently to profit and loss | | | | |
| Unrealised gain on re-measurement of available-for-sale investments | 26,305,297 | 11,339,664 | 2,167,373 | 8,753,436 |
| Items that will not be reclassified to profit and loss | | | | |
| Loss on re-measurement of defined benefit liability Related tax | - | (2,270,065) 703,720 | - | (2,270,065) 703,720 |
| | - | (1,566,345) | - | (1,566,345) |
| Total comprehensive income for the period | 109,707,241 | 53,648,215 | 44,186,979 | 30,695,761 |

The annexed notes 1 to 18 form an integral part of this condensed interim unconsolidated financial information.

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Chief Executive

Director



Condensed Interim Unconsolidated Cash Flow Statement (Un-audited)

For the six months period ended 31st December 2016

| CASH FLOWS FROM OPERATING ACTIVITIES | Note | 31 December 2016 (Rupe | 31 December 2015 ees) |
|--|------|--------------------------------|-----------------------------|
| Profit before taxation | | 105,544,042 | 65,293,605 |
| Adjustments for | | | |
| Depreciation | | 38,968,863 | 21,508,571 |
| Amortisation | | 146,706 | - |
| Mark-up expense | | 44,181,494 | 48,394,122 |
| Finance lease charges Mark-up income | | 989,472 | 1,078,595 |
| Dividend income | | (17,661,789) (7,650,246) | (12,534,065) (7,524,511) |
| Gain on disposal of item of property, plant and equipment | | (348,821) | - |
| Provision for gratuity | | 781,450 | 621,602 |
| Unrealized (gain) / loss on re-measurement of investment classified as | | | |
| 'at fair value through profit or loss' - at initial recognition | | (12,066,213) | 43,412,385 |
| Working capital changes | | 152,884,958 | 160,250,304 |
| (Increase) / decrease in current assets | | | |
| Stores and spares | | 14,754,016 | (9,779,204) |
| Stock-in-trade | | (109,606,168) | (245,756,786) |
| Trade debts - net Loans and advances | | (153,498,194) | 10,550,053 |
| Loans and advances Deposits, prepayments and other receivables | | 17,116,711 (48,102,849) | (40,405,689) 232,933 |
| Deposits, prepagments and other receivables | | (279,336,484) | (285,158,693) |
| | | (,,,,,,, | (|
| Increase / (decrease) in current liabilities | | | |
| Due to related parties - net | | 22,278,391 | (41,176,241) |
| Trade and other payables | | 36,358,579 | 58,634,252 |
| Cash used in operations | | 58,636,970 (67,814,556) | 17,458,011 (107,450,378) |
| Mark-up paid | | (42,461,782) | (39,596,287) |
| Gratuity paid | | - | (1,210,000) |
| Tax paid | | (26,085,338) | (46,139,304) |
| Net cash used in operating activities | | (136,361,676) | (194,395,969) |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Capital expenditure | | (71,332,487) | (62,614,017) |
| Mark-up received | | 13,004,392 | 12,534,065 |
| Dividend received | | 7,650,246 | 7,524,511 |
| Proceeds from disposal of item of property, plant and equipment Redemption of investments - net | | 396,900 274,359 | - 242,589 |
| Net cash used in investing activities | | (50,006,590) | (42,312,852) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | (00)000,0000, | (,,, |
| Lange and the 21 | | (0.005.005) | (0.770.00.1 |
| Lease rentals paid Preliminary expenses | | (9,665,995) (104,647,422) | (6,332,064) |
| Preliminary expenses Proceeds from issue of ordinary shares | | (104,647,422) 1,700,000,000 | |
| (Repayment) / acquisition of loan from subsidiaries - unsecured | | (750,000) | 128,408,108 |
| Net cash generated from financing activities | | 1,584,936,583 | 122,076,044 |
| Net increase / (decrease) in cash and cash equivalents during the period | | 1,398,568,317 | (114,632,777) |
| Cash and cash equivalents at beginning of the period | | (1,076,134,521) | (970,351,553) |
| Cash and cash equivalents at end of the period | 15 | 322,433,796 | (1,084,984,330) |
| | | | |

The annexed notes 1 to 18 form an integral part of this condensed interim unconsolidated financial information.

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Chief Executive

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Director

Condensed Interim Unconsolidated of Statement of Changes in Equity (Un-audited) For the six months period ended 31^{st} December 2016

| | Note | Issued, subscribed and paid up capital | Share premium | Unrealised gain on re-measurement of available for sale investments (Rup | Unappropriated profit ees) | Total |
|--|------|--|---------------|--|----------------------------------|---------------|
| Balance as at 1 July 2015 | | 750,000,000 | - | 23,047,509 | 562,452,030 | 1,335,499,539 |
| Total comprehensive income for the six months period ended 31 December 2015 | | | | | | |
| Profit after taxation | | - | - | - | 43,874,896 | 43,874,896 |
| Other comprehensive income | | - | - | 11,339,664 | (1,566,345) | 9,773,319 |
| | | - | - | 11,339,664 | 42,308,551 | 53,648,215 |
| Transactions with owners of the Company | | | | | | |
| Contributions and distributions | | - | - | - | - | - |
| Balance as at 31 December 2015 | | 750,000,000 | - | 34,387,173 | 604,760,581 | 1,389,147,754 |
| Balance as at 1 July 2016 | | 750,000,000 | - | 25,633,737 | 660,191,143 | 1,435,824,880 |
| Total comprehensive income for the period ended 31 December 2016 | | | | | | |
| Profit after taxation | | - | - | - | 83,401,944 | 83,401,944 |
| Other comprehensive income | | - | - | 26,305,297 | - | 26,305,297 |
| | | - | - | 26,305,297 | 83,401,944 | 109,707,241 |
| Transactions with owners of the Company | | | | | | |
| Contributions and distributions | | | | | | |
| Issue of 50,000,000 ordinary shares at the rate of Rs. 34 per share | 18.1 | 500,000,000 | 1,200,000,000 | - | - | 1,700,000,000 |
| Final cash dividend at the rate of 10% (i.e. Re. 1 per share) for the year ended 30 June 2016 | 18.2 | - | - | - | (125,000,000) | (125,000,000) |
| Issue of bonus shares at the rate of 10% (i.e. 10 shares for every 100 shares held) | 18.3 | 125,000,000 | _ | _ | (125,000,000) | _ |
| 200 010100 1000 | 10.3 | 625,000,000 | 1,200,000,000 | | (250,000,000) | 1,575,000,000 |
| Preliminary expenses written off during the period | 8 | - | (104,647,422) | - | - | (104,647,422) |
| Balance as at 31 December 2016 | | 1,375,000,000 | 1,095,352,578 | 51,939,034 | 493,593,087 | 3,015,884,699 |

The annexed notes 1 to 18 form an integral part of this condensed interim unconsolidated financial information.

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Chief Executive

Director



Loads Limited Notes to the Condensed Interim Unconsolidated Financial Information (Un-audited) For the six months period ended 31st December 2016

1. STATUS AND NATURE OF BUSINESS

- 1.1 Loads Limited ("the Company") was incorporated in Pakistan on 1 January 1979 as a private limited company. On 19 December 1993, the status of the Company was converted from private limited company to unlisted public limited company. On 1 November 2016, the shares of the Company were listed on Pakistan Stock Exchange Limited (formerly Karachi Stock Exchange Limited). The registered office of the Company is situated at Plot No. 23, Sector 19, Korangi Industrial Area, Karachi.
- 1.2 The principal activity of the Company is to manufacture and sale radiators, exhaust systems and other components for automotive industry.
- 1.3 There are three wholly owned subsidiaries namely Specialized Autoparts Industries (Private) Limited (SAIL), Multiple Autoparts Industries (Private) Limited (MAIL) and Specialized Motorcycles (Private) Limited (SMPL) and one associate of the Company. Two subsidiaries are principally engaged in providing toll manufacturing services to the Company and one subsidiary (SMPL) has ceased its operations from 1 July 2015. As at 31 December 2016, the financial position of the subsidiaries are as follows:

| | | 31 December 2016 | | |
|--|-------------|------------------|-------------|--|
| | | (Un-audited) | | |
| | Assets | Liabilities | Equity | |
| | | (Rupees) | | |
| Specialized Autoparts Industries (Private) Limited | 339,885,046 | 45,064,074 | 294,820,972 | |
| Multiple Autoparts Industries (Private) Limited | 157,951,322 | 19,503,863 | 138,447,459 | |
| Specialized Motorcycle (Private) Limited | 64,511,570 | 2,215,810 | 62,295,760 | |

Subsequent to the period end, the Company established another wholly owned subsidiary, namely Hi-Tech Autoparts (Private) Limited (for details refer note 17).

2. BASIS OF PREPARATION

2.1 Statement of compliance

This condensed interim unconsolidated financial information of the Company for the six months period ended 31 December 2016 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under Companies Ordinance 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

This condensed interim unconsolidated financial information does not include information required for full annual financial statements and therefore should be read in conjunction with the audited unconsolidated financial statements for the year ended 30 June 2016.

2.2 Basis of measurement

This condensed interim unconsolidated financial information has been prepared on the historical cost convention, except for investments classified as "investment at fair value through profit or loss" and "available for sale" which are stated at fair value and provision for staff gratuity which is stated at present value.

2.3 Functional and presentation currency

The condensed interim unconsolidated financial information is presented in Pak Rupee which is also the functional currency of the Company and rounded off to the nearest rupee.

2.4 Accounting Estimates, Judgments and Financial Risk Management

The preparation of the condensed interim financial information in conformity with approved accounting standards as applicable in Pakistan requires management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets, liabilities, income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.

In preparing the condensed interim unconsolidated financial information, the significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied to the unconsolidated financial statements as at and for the year ended 30 June 2016. The Company's financial risk management objectives and policies are consistent with those disclosed in the unconsolidated financial statements as at and for the year ended 30 June 2016.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of this condensed interim unconsolidated financial information are same as those applied in preparation of the unconsolidated financial statements of the Company for the year ended 30 June 2016.



4. PROPERTY, PLANT AND EQUIPMENT

| PROPERTY, PLANT AND EQUIPMENT | | 31 December | 30 June |
|---|------|-------------|-------------|
| | Note | 2016 | 2016 |
| | | (Rupee | es) |
| Operating property, plant and equipment | 4.1 | 459,809,561 | 404,589,505 |
| Capital work-in-progress | 4.2 | 51,553,702 | 69,204,293 |
| | | 511,363,263 | 473,793,798 |

31 December

30 June

4.1 The following acquisitions and disposal have been made during the six months period ended 31 December 2016:

| | | For the six months period ended | | | |
|--|-------------------------|---------------------------------|-------------------------|---------------------------|--|
| | 31 Decem | 31 December 2016 | | ber 2015 | |
| | Acquisitions at Cost | Disposal at Book value | Acquisitions at Cost | Disposal at Book value | |
| | | | (Rupees) | | |
| Owned | | | | | |
| Improvements in buildings | 798,240 | - | 1,589,394 | - | |
| Plant and machinery | 37,664,768 | - | 28,247,144 | - | |
| Tools and equipment | 49,966,211 | - | 7,272,955 | - | |
| Furniture, fittings and office equipment | 553,859 | - | 2,444,587 | - | |
| Vehicles | - | 48,079 | 1,895,000 | - | |
| Leased | | | | | |
| Vehicles | 5,253,920 | - | 8,827,192 | - | |
| | 94,236,998 | 48,079 | 50,276,272 | - | |

4.2 This includes cost of construction work being carried out at the premises of a subsidiary (Specialized Autoparts Industries (Private) Limited).

5. INVESTMENT

5.1 Long term investments

| Long term investments | | 31 December | 30 June |
|--|-------|--------------|--------------|
| | Note | 2016 | 2016 |
| | | (Rupe | es) |
| Investments in subsidiary companies - unquoted | 5.1.1 | 325,000,000 | 325,000,000 |
| Less: Provision for impairment | | (25,000,000) | (25,000,000) |
| Net investment in subsidiary companies | | 300,000,000 | 300,000,000 |
| | | | |
| Investment in associate | 5.1.2 | 334,652,655 | 327,070,245 |
| | | 634,652,655 | 627,070,245 |
| | | | |

5.1.1 This represents investment in wholly owned subsidiaries namely Specialized Autoparts Industries (Private) Limited (SAIL), Multiple Autoparts Industries (Private) Limited (MAIL) and Specialized Motorcycles (Private) Limited (SMPL). The financial position of the subsidiaries as at 31 December 2016 is disclosed in note 1.3 to this condensed interim unconsolidated financial information.

5.1.2 This represents 7,748,885 shares (30 June 2016: 7,620,680 shares) of Treet Corporation Limited having market value of Rs. 506.622 million (30 June 2016: 376.69 million). Out of the above, 7,620,680 shares (30 June 2016: Nil) have been kept in a broker's sub account.

5.2 Short term investments

| | | Note | 2016 | 2016 |
|-------|---|-------|-------------|------------|
| | | | (Rupe | es) |
| | At fair value through profit or loss - at initial recognition | 5.2.1 | 46,947,415 | 42,737,971 |
| | Available-for-sale | 5.2.2 | 69,132,727 | 42,827,430 |
| | | | 116,080,142 | 85,565,401 |
| 2 2 1 | At fair value through profit or loss stinitial researching | | | |

5.2.1 At fair value through profit or loss - at initial recognition

| 31 December | 30 June | | | 31 December 20 | 16 | 30 June 2016 |
|-------------|----------------------------------|-------------------------------------|----------------|----------------|-----------------|--------------|
| 2016 | 16 2016 Name of investee company | | Carrying value | Market value | Unrealised gain | Market value |
| (Number of | shares / | Ordinary shares - Quoted | | | | |
| certifica | ates) | | | | (Rupees) | |
| | | | | | | 105 |
| 1 | | Agriautos Industries Limited | 195 | 358 | 163 | 195 |
| 1 | 1 | Al-Ghazi Tractors Limited * | 425 | 571 | 146 | 425 |
| 1 | 1 | Atlas Battery Limited | 582 | 835 | 253 | 582 |
| 1 | 1 | Atlas Honda Limited | 370 | 584 | 214 | 370 |
| 1 | 1 | The General Tyre & Rubber | | | | |
| | | Company of Pakistan Limited | 178 | 279 | 101 | 178 |
| 1 | 1 | Honda Atlas Cars (Pakistan) Limited | 366 | 669 | 303 | 366 |
| 1 | 1 | Thal Limited * | 280 | 509 | 229 | 280 |
| 230 | 230 | Baluchistan Wheels Limited | 18,630 | 29,939 | 11,309 | 18,630 |
| 315 | 315 | Ghandhara Nissan Limited | 49,187 | 105,437 | 56,250 | 49,187 |
| 150 | 150 | Hino Pak Motors Limited | 143,370 | 271,970 | 128,600 | 143,370 |
| 200 | 200 | Indus Motor Company Limited | 186,906 | 322,876 | 135,970 | 186,906 |
| 272 | 272 | Millat Tractors Limited | 156,030 | 246,068 | 90,038 | 156,030 |

| 63 | 63 | Oil & Gas Development Company | | | | |
|-----------|-----------|--|------------|------------|------------|------------|
| | | Limited | 8,782 | 10,417 | 1,635 | 8,782 |
| 127 | 127 | Pak Suzuki Motor Company Limited | 48,162 | 77,828 | 29,666 | 48,162 |
| | | Participation term certificate (PTC) - Quoted | | | | |
| 1,831,500 | 1,831,500 | Treet Corporation Limited* (note 5.2.1.1) | 34,267,739 | 45,879,075 | 11,611,336 | 42,124,508 |
| | | | 34.881.202 | 46.947.415 | 12.066.213 | 42.737.971 |

* All shares have a nominal value of Rs. 10 each, except for the shares of Al-Ghazi Tractors Limited and Thal Limited which have a face value of Rs. 5 each. PTC of Treet Corporation Limited has a face value of Rs. 30 per certificate.

5.2.1.1 These are mandatorily convertible into ordinary shares of Treet Corporation Limited in the ratio of 2 PTCs into 1 ordinary share in a period of 7 years. Principal amount of PTC will be reduced through redemption (in cash and through share conversion). The principal redemption through cash is Rs. 0.15 per PTC per annum from year 2013 to year 2019 and principal redemption through share conversion is Rs. 0.07 share per PTC per annum from year 2013 to year 2019 and principal redemption through redemption and principal redeemed in cash amounted to Rs. 0.27 million and principal redeemed in cash amounted to Rs. 0.758 million, respectively.

5.2.2 Available-for-sale

6.

The Company holds investment in ordinary shares of Rs. 10/- each, in the following listed investee companies:

| 31 December | 30 June | | | 31 December 2016 | | | | | |
|------------------|------------|--------------------------|------------|-------------------|---------------|---------------|--|--|--|
| 2016 | 2016 | Name of investee company | Cost | Cost Market value | | Market value | | | |
| (Number of | shares) | | | (Rupe | es) | | | | |
| | | Ordinary shares - Quoted | | | | | | | |
| 235,386 | 235,386 | Tri-Pack Films Limited | 17,188,363 | 69,118,745 | 51,930,382 | 42,814,360 | | | |
| 152 | 152 | ZIL Limited | 5,330 | 13,982 | 8,652 | 13,070 | | | |
| | | | 17,193,693 | 69,132,727 | 51,939,034 | 42,827,430 | | | |
| | | | | | | | | | |
| STOCK-IN-TRA | DE | | | | 31 December | 30 June | | | |
| | | | | Note | 2016 | 2016 | | | |
| | | | | | (Rupe | es) | | | |
| Raw material and | d componer | nts | | 6.1 | 981,005,202 | 897,990,349 | | | |
| Work-in-proces | s | | | | 121,181,390 | 142,503,010 | | | |
| Finished goods | | | | 6.2 | 114,483,898 | 66,570,963 | | | |
| | | | | | 1,216,670,490 | 1,107,064,322 | | | |

- 6.1 This includes raw material in-transit and in possession of Company's subsidiaries amounting to Rs. 201.384 million (30 June 2016: Rs. 201.658 million) and Rs. 182.546 million (30 June 2016: Rs. 116.322 million) respectively.
- 6.2 This includes finished goods in possession of Company's subsidiaries amounting to Rs. 25.23 million (30 June 2016: Rs. 42.614 million).

7. TRADE DEBTS - net (unsecured)

As at 31 December 2016, about 85% (30 June 2016: 75%) of trade debts was represented by few customers, out of which significant portion has been recovered subsequent to the period end.

8. PRELIMINARY EXPENSES

This represents expenses incurred for the purpose of listing, written off from share premium account in accordance with the section 83(2a) of the Companies Ordinance, 1984. Breakup of preliminary expenses are as follows:

| | For the six mont | hs period ended |
|---------------------------------|------------------|-----------------|
| | 31 December | 31 December |
| | 2016 | 2015 |
| | (Rupe | ees) |
| ory and arrangement fee for IPO | 65,829,951 | - |
| erage commission | 16,635,710 | - |
| riting commission | 7,381,250 | - |
| ertisement and printing expense | 9,266,369 | - |
| gulatory charges | 2,098,986 | - |
| nk commission | 2,886,115 | - |
| expenses | 549,041 | - |
| | 104,647,422 | - |



| SHORT TERM BORROWINGS | | 31 December | 30 June |
|---|------|-------------|---------------|
| | Note | 2016 | 2016 |
| | | (Rupe | es) |
| Secured | | | |
| Running finances under mark-up arrangements | | 275,510,417 | 967,794,488 |
| Islamic Financing | | - | 115,000,000 |
| | 9.1 | 275,510,417 | 1,082,794,488 |
| | | | |

9.1 These facilities have been obtained from various banks for working capital requirements and are secured by charge over current and future assets of the Company, lien over import documents and title of ownership of goods imported under letters of credit. These facilities are expiring on various dates latest by 31 October 2017. The banks have imposed a condition that prior No Objection Certificate (NOC) should be obtained or bank dues should be cleared before declaring any dividend. These facilities carry mark-up at the rates ranging from 1 month KIBOR plus 0.95% to 6 month KIBOR plus 0.85% per annum (30 June 2016: 1 month KIBOR plus 1.25% to 6 month KIBOR plus 0.85% per annum). The aggregate available short term facilities amounted to Rs. 1,030 million (30 June 2016: Rs. 1,030 million) out of which Rs. 754.489 million (30 June 2016: 462.205 million) remained unavailed at the reporting date.

Facilities available for opening letters of credit / guarantees at 31 December 2016 amounted to Rs. 1,802.95 million (30 June 2016: Rs. 1,553 million) out of which Rs. 1,507.9 million (30 June 2016: Rs. 1,220.46 million) remained unutilized at the year end. The Company also have Islamic finance (Istisna / Running Musharaka) facility available from various banks having limit of Rs. 400 million for procurement of raw materials and manufacturing of mufflers, radiators and exhaust system. These facilities carry mark-up at 6 month KIBOR plus 1% per annum (30 June 2016: 6 month KIBOR plus 1%) and is repayable within 120 to 365 days of the disbursement date. Furthermore, the facilities for import loans under mark-up arrangements with various banks amounted to Rs. 150 million (30 June 2016: Rs. 350 million). The whole amount of Rs. 150 million (30 June 2016: Rs. 350 million) remained unutilised at the period end. The Company also has an unavailed facility of forward cover from a bank, amounting to Rs. 35 million to hedge forex risk on import transactions carried in USD.

10. CONTINGENCIES AND COMMITMENTS

10.1 Contingencies

There is no change in the status of contingencies as disclosed under note 15 of the annual unconsolidated financial statements of the Company for the year ended 30 June 2016.

10.2 Commitments

Commitments in respect of letters of credit amounted to Rs. 294.592 million (30 June 2016: Rs. 332.038 million).

COSTOFONES 11.

| · COST OF SALES | | For the six mont | hs period ended | For the three months period ended | | | |
|-----------------|---|------------------|-----------------|-----------------------------------|---------------|--|--|
| | | 31 December | 31 December | 31 December | 31 December | | |
| | | 2016 | 2015 | 2016 | 2015 | | |
| | | | (Rupe | es) | | | |
| | Raw materials and components consumed | 1,525,454,037 | 1,545,682,441 | 782,330,667 | 854,444,138 | | |
| | Ancillary materials consumed | 29,165,543 | 23,998,756 | 21,744,475 | 6,106,288 | | |
| | Salaries, wages and other employee benefits | 101,656,256 | 84,332,220 | 52,982,396 | 40,332,838 | | |
| | Subcontracting costs | 236,140,509 | 215,937,374 | 131,483,846 | 118,724,779 | | |
| | Depreciation | 35,652,467 | 18,408,244 | 18,832,059 | 8,057,615 | | |
| | Gas, power and wate | 12,558,070 | 9,957,423 | 6,960,249 | 4,485,300 | | |
| | Others | 23,968,594 | 12,034,882 | 17,790,484 | 3,497,354 | | |
| | Transferred to capital work-in-progress | (8,134,597) | (12,573,801) | (2,622,882) | (6,286,900) | | |
| | Manufacturing cost | 1,956,460,879 | 1,897,777,539 | 1,029,501,294 | 1,029,361,412 | | |
| | | | | | | | |
| | Opening stock of work-in-process | 142,503,010 | 68,169,176 | 90,883,378 | 40,244,613 | | |
| | Closing stock of work-in-process | (121,181,390) | (162,254,085) | (121,181,390) | (162,254,085) | | |
| | | 21,321,620 | (94,084,909) | (30,298,012) | (122,009,472) | | |
| | | | | | | | |
| | Opening stock of finished goods | 66,570,963 | 90,102,753 | 107,578,426 | 89,847,284 | | |
| | Closing stock of finished goods | (114,483,898) | (107,022,470) | (114,483,898) | (107,022,470) | | |
| | | (47,912,935) | (16,919,717) | (6,905,472) | (17,175,186) | | |
| | | 1,929,869,564 | 1,786,772,913 | 992,297,810 | 890,176,754 | | |
| | | | | | | | |

12. TAXATION

Tax charge is calculated on turnover and FTR basis, due to tax credits available under section 65A (3% tax credit on account of sales to registered persons) and 65C (20% tax credit on account of enlistment of the Company on Pakistan Stock Exchange). Therefore, no deferred tax charge / reversal is recognised.



13. EARNINGS PER SHARE - basic and diluted

| EARNINGS PER SHARE - basic and diluted | For the six months period ended | | | |
|--|---------------------------------|---------------------|-----------------------------------|--|
| | - | 31 December 2016 | 31 December 2015 (Restated) | |
| Profit after taxation | Rupees | 83,401,944 | 43,874,896 | |
| Weighted average number of ordinary shares outstanding during the period | Numbers | 104,320,653 | 82,500,000 | |
| Earnings per share - basic and diluted | Rupees | 0.80 | 0.53 | |

14. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of subsidiaries, associated company and other companies with common directorship and significant influence, employees retirement benefit funds and key management personnel. Transactions with related parties are at rate determined in accordance with the agreed terms. Transactions and balances with related parties, other than those disclosed elsewhere in this condensed interim financial information, are disclosed below:

| condensed interim financial information, are disclosed below: | | |
|---|------------------|-----------------|
| | 31 December | 30 June |
| | 2016 | 2016 |
| Balance as at | (Rupe | ees) |
| | | |
| Due to related parties - net | | |
| Specialized Motorcycle (Private) Limited | (63,705,363) | (62,079,057) |
| Specialized Autoparts Industries (Private) Limited | (169,595,292) | (152,269,769) |
| Multiple Autoparts Industries (Private) Limited | (90,708,082) | (77,012,059) |
| | (30,700,002) | (77,012,000) |
| Investment in Treet Corporation | | |
| Ordinary shares: 7,748,885 shares (30 June 2016: 7,620,680 shares) | 334,652,655 | 327,070,245 |
| Participation Term Certificates (PTCs): 1,831,500 PTCs (30 June 2016: 1,831,500 PTCs) | | |
| Participation Term Certificates (PTCs): 1,851,500 PTCs (50 June 2016: 1,851,500 PTCs) | 45,879,075 | 42,124,508 |
| Orient Trading Company (Private) Limited | 125 266 | 114 666 |
| Orient Trading Company (Private) Limited | 125,266 | 114,666 |
| Receivable from / (payable to) provident fund | 8,593,531 | (315,640) |
| Receivable from / (pagable to) provident fund | 0,555,551 | (515,040) |
| Employee benefits - gratuity | 4,067,696 | 4,849,146 |
| Employee benefits grutureg | 4,007,030 | 4,040,140 |
| | For the six mont | hs period ended |
| | 31 December | 31 December |
| | 2016 | 2015 |
| | | |
| Transactions for the period | (Rupe | ees) |
| | | |
| Sub-contracting work from: | | |
| - Specialized Autoparts Industries (Private) Limited | 154,547,327 | 139,078,055 |
| Multiple Autoparts Industries (Private) Limited | 56,748,653 | 59,961,413 |
| | | |
| Payments made during the period (net): | | |
| - Specialized Autoparts Industries (Private) Limited | (167,888,286) | (127,006,487) |
| - Multiple Autoparts Industries (Private) Limited | (56,698,283) | (85,643,453) |
| - Specialized Motorcycle (Private) Limited | (750,000) | (21,131,956) |
| - Specialized Motorcycle (1 Mate) Elimited | (750,000) | (21,131,330) |
| | | |
| Payments made on behalf of: | | |
| - Specialized Motorcycle (Private) Limited | - | 121,088 |
| | | |
| Mark-up charged by subsidiary companies | 11,135,600 | 6,593,411 |
| | | |
| Expenses pertaining to Orient Trading Company (Private) Limited | 10,600 | 5,175 |
| | <u>`</u> | <u>_</u> |
| Employee retirement benefits: | | |
| | 781,450 | 621,602 |
| | | 021,002 |
| - Expense for the period | 781,450 | 1 010 000 |
| - Expense for the period - Contribution paid during the period | - | 1,210,000 |
| - Contribution paid during the period | - | 1,210,000 |
| - Contribution paid during the period Treet Corporation Limited | - | 1,210,000 |
| - Contribution paid during the period Treet Corporation Limited Dividend income | 7,620,680 | 1,210,000 |
| - Contribution paid during the period Treet Corporation Limited | - | |



15

| CASH AND CASH EQUIVALENTS | | For the six mont | hs period ended |
|---------------------------|------|------------------|-----------------|
| | | 31 December | 31 December |
| | Note | 2016 | 2015 |
| | | (Rupees | :) |
| Cash and bank balances | 15.1 | 597,944,213 | 2,736,992 |
| Short term borrowings | | (275,510,417) | (1,087,721,322) |
| | | 322,433,796 | (1,084,984,330) |

15.1 This includes term deposit receipts amounting to Rs. 465 million (31 December 2015: Nil) having maturity of less than three months carrying mark-up ranging from 5.55% to 6.00% per annum.

16. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in orderly transaction between market participants at the measurement date.

The Company classifies fair value measurements of its investments using a hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3: Inputs for the asset or liability that are not based on observable market date (i.e., unobservable inputs).

16.1 Accounting classifications and fair values

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy for financial instruments measured at fair value. It does not include fair value information for financial assets not measured at fair value if the carrying amount is a reasonable approximation of fair value.

| | | | | | | 31 De | cember 2016 | | | | | |
|---|--------|---|-----------------------|--------------------------|-----------------------------|-----------------------------|---------------|-------------|---------|------------|---|-------------|
| | | | | C | arrying amount | | | | | Fair value | | |
| | Note | Fair value through profit or loss | Available for sale | Loans and receivables | Other financial (assets | Other financial liabilities | Total | Level 1 | Level 2 | Level 3 | | Total |
| | | | | | | | Runees | | | | | |
| Financial assets - measured at fair value | | | | | | | | | | | | |
| Equity securities | | 1,068,340 | 69,132,727 | - | - | - | 70,201,067 | 70,201,067 | - | | - | 70,201,067 |
| Participation Term Certificate | s | 45,879,075 | - | - | - | - | 45,879,075 | 45,879,075 | - | | - | 45,879,075 |
| Financial assets - not measured at fair value | | | | | | | | | | | | |
| Subsidiaries - unlisted shares | 16.1.1 | - | - | - | 300,000,000 | - | 300,000,000 | | | | | |
| Associate - listed shares | | - | - | - | 334,652,655 | - | 334,652,655 | 506,622,101 | - | | - | 506,622,101 |
| Trade debts - net | 16.1.1 | - | - | 367,386,861 | - | - | 367,386,861 | | | | | |
| Loans | 16.1.1 | - | - | 9,761,940 | - | - | 9,761,940 | | | | | |
| Deposits and other receivab | 16.1.1 | - | - | 14,782,970 | - | - | 14,782,970 | | | | | |
| Interest / mark-up accrued | 16.1.1 | - | - | 4,657,397 | - | - | 4,657,397 | | | | | |
| Cash and bank balances | 16.1.1 | - | - | 597,944,213 | - | - | 597,944,213 | | | | | |
| | | 46,947,415 | 69,132,727 | 994,533,381 | 634,652,655 | - | 1,745,266,178 | | | | | |
| Financial liabilities - not measured at fair value | | | | | | | | | | | | |
| Short term borrowing | 16.1.1 | - | - | - | - | 275,510,417 | 275,510,417 | | | | | |
| Trade and other payables | 16.1.1 | - | | - | - | 96,319,273 | 96,319,273 | | | | | |
| Due to related parties - net | 16.1.1 | - | - | - | - | 324,008,737 | 324,008,737 | | | | | |
| Liabilities against assets | | | | | | | | | | | | |
| subject to finance lease | 16.1.1 | - | - | - | - | 31,423,168 | 31,423,168 | | | | | |
| Unclaimed dividend | 16.1.1 | - | - | - | - | 125,000,000 | 125,000,000 | | | | | |
| Accrued mark-up on short terr | n | | | | | | | | | | | |
| borrowings | 16.1.1 | - | - | - | - | 7,863,983 | 7,863,983 | | | | | |
| | | - | - | - | - | 860,125,578 | 860,125,578 | | | | | |
| | | | | | | 30 | June 2016 | | | | | |
| | | | | | Carrying amount | | | | | Fair value | | |
| | Note | Fair value through profi or loss | Available for sale | Loans and receivables | | Other financial liabilities | Total | Level 1 L | evel 2 | Level 3 | | Total |
| | | | | | | | | Rupees | | | | |
| Financial assets - measured at fair value | | | | | | | | | | | | |
| Equity securities | | 613,463 | 42,827,430 | - | - | - | 43,440,893 | 43,440,893 | - | | - | 43,440,893 |
| Participation Term Certificate | s | 42,124,508 | - | - | - | - | 42,124,508 | 42,124,508 | - | | - | 42,124,508 |
| Financial assets - not measured at fair value | | | | | | | | | | | | |
| Subsidiaries - unlisted shares | 16.1.1 | | - | | 300,000,000 | - | 300,000,000 | | | | | |
| Associate - listed shares | | - | - | - | 327,070,245 | - | 327,070,245 | 376,690,212 | - | | - | 376,690,212 |
| Trade debts - net | 16.1.1 | | - | 213,888,667 | - | - | 213,888,667 | | | | | |
| Loans | 16.1.1 | | - | 6,583,614 | - | | 6,583,614 | | | | | |
| Deposits and other receivab | 16.1.1 | | - | 18,010,073 | - | | 18,010,073 | | | | | |
| Interest / mark-up accrued | 16.1.1 | | - | - | - | | | | | | | |
| Cash and bank balances | 16.1.1 | | - | 6,659,967 | - | - | 6,659,967 | | | | | |
| | | 42,737,971 | 42,827,430 | 245,142,321 | 627,070,245 | - | 957,777,967 | | | | | |
| | | - | | | | | | | | | | |

| | | | 30 June 2016 | | | | | | | | |
|-------------------------------|--------|--------------------------|--------------|-------------|-----------------|-----------------------------|---------------|---------|---------|------------|-------|
| | | | | | Carrying amount | | | | | Fair value | |
| | Note | Fair value | Available | Loans and | Other financial | Other financial liabilities | Total | Level 1 | Level 2 | Level 3 | Total |
| | | through profi or loss | for sale | receivables | assets | | | | | | |
| Financial liabilities - not | | | | | | | | Rupees | | | |
| measured at fair value | | | | | | | | | | | |
| Short term borrowing | 16.1.1 | - | - | - | - | 1,082,794,488 | 1,082,794,488 | | | | |
| Trade and other payables | 16.1.1 | - | | - | - | 51,669,947 | 51,669,947 | | | | |
| Due to related parties - net | 16.1.1 | - | - | - | - | 291,360,885 | 291,360,885 | | | | |
| Liabilities against assets | | | | | | | | | | | |
| subject to finance lease | 16.1.1 | - | - | - | - | 34,845,771 | 34,845,771 | | | | |
| Unclaimed dividend | 16.1.1 | - | - | - | - | - | - | | | | |
| Accrued mark-up on short terr | m | | | | | | | | | | |
| borrowings | 16.1.1 | - | - | - | - | 18,373,782 | 18,373,782 | | | | |
| | | - | | | | | | | | | |
| | | - | - | - | - | 1,479,044,873 | 1,479,044,873 | | | | |

16.1.1 The Company has not disclosed fair values for these financial assets and financial liabilities because their carrying amounts are reasonable approximation of fair value.

17. POST BALANCE SHEET NON-ADJUSTING EVENT

Subsequent to the period end, the Company established a wholy owned subsidiary namely "Hi-Tech Autoparts (Private) Limited ("the subsidiary")". The objective of the subsidiary is to manufacture modern autoparts, metallurgical parts, machinery and equipment parts, dies, moulds, fabrication of different products made of iron, steel and other metals and other allied engineering works.

18. GENERAL

- 18.1 During the current period, the Company received Rs. 1.7 billion against the issue of 50 million Ordinary Shares (Initial Public Offer), at a strike price of Rs. 34 each and a face value of Rs. 10 each.
- 18.2 The shareholders' in the annual general meeting held on 30 November 2016, approved final dividend of Re. 1 per share (2015: Nil) in respect of year ended 30 June 2016.
- 18.3 The directors in their meeting held on 28 October 2016, announced issue of bonus shares at the rate 10% (2015: Nil).

18.4 This condensed interim unconsolidated financial information was authorized for issue by the Board of Directors on February 24, 2017.

Karachi:

February 24, 2017

. 2

Chief Executive

Director



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